

Moelis & Company is a global investment bank that provides financial advisory, capital raising and asset management services to a broad client base including corporations, institutions and governments. We offer a better way to support our clients by providing uncompromised advice and world-class solutions that create lasting relationships. Our diverse team of experienced and talented professionals share a singular focus on our clients and our people. We measure our performance not by short-term results but by the long-term success of our clients.

## KEY FACTS

- Established in 2007
- Investment Banking expertise in Mergers & Acquisitions, Recapitalization & Restructuring, Capital Markets, Risk Advisory and Asset Management
- \$3.9 billion of asset management capital with capabilities in private equity (Moelis Capital Partners) and multi-strategy credit (Gracie Asset Management)
- Over 580 employees globally
- Headquartered in New York with eleven offices in North America, Europe, Asia and Australia
- Named Best Global Independent Investment Bank by *Euromoney Magazine* in 2010 and Most Innovative Boutique by *The Banker* in 2010 and 2011
- Broke into the top 10 M&A league tables in our first year of operations
- No. 4 Restructuring advisor globally<sup>1</sup>

## RECENT AWARDS



- **Most Innovative Boutique of 2011:** "Boutique investment banks have flourished in the past four years as their blend of independent advisory services has appealed to a growing number of clients in the wake of the financial crisis. None more so than Moelis & Co. So successfully has Moelis ridden this wave that it becomes ever more difficult to call the firm a boutique at all." - *The Banker*
- **Best Global Independent Investment Bank of 2010:** "Of course, all investment banks regardless of size claim to put clients first, but Moelis has made it a model for his firm. To start with, Moelis makes sure that the most senior people - with an average of over 20 years of experience - are actively advising...Indeed, the deal roster indicates a global breadth that even the large incumbents must envy." - *Euromoney Magazine*



## SELECT TRANSACTIONS

<p>September 2011</p> <p><b>\$13.7bn</b> Sale to Takeda Pharmaceuticals</p> <p>Financial Advisor to Avista Capital Partners</p>	<p>December 2011</p> <p><b>A\$11.7bn</b> Acquisition of Foster's Group Limited</p> <p>Financial Advisor</p>	<p>June 2011</p> <p><b>\$9.4bn</b> Sale of U.S. assets and platform to Blackstone Real Estate Partners VI, L.P.</p> <p>Financial Advisor</p>	<p>June 2011</p> <p><b>\$1.3bn</b> Initial Public Offering</p> <p>Exclusive Financial Advisor</p>	<p>March 2011</p> <p><b>\$24.9bn</b> Restructuring</p> <p>Financial Advisor to the Government of Dubai</p>
<p>December 2010</p> <p>The Student Loan Corporation</p> <p>Sale to Discover and <b>\$42.0bn</b> of associated asset sales to Sallie Mae and Citi</p> <p>Exclusive Financial Advisor to the Special Transaction Committee of the Board</p>	<p>December 2010</p> <p><b>\$5.0bn</b> Chapter 11 Reorganization</p> <p>Financial Advisor</p>	<p>November 2010</p> <p><b>\$27.3bn</b> Chapter 11 Reorganization</p> <p>Financial Advisor to the Ad Hoc Committee of Exchangeable Senior Noteholders</p>	<p>July 2010</p> <p><b>€30.0bn+</b> Disposal of most of its complex credit derivative portfolio</p> <p>Financial Advisor</p>	<p>December 2009</p> <p><b>\$2.5bn</b> Notes Offering</p> <p>Co-Manager</p>

Source:

1. Thomson Financial